

## **Buying Programs**

There are 3 different programs available to **sell** your product to Blackburn

- 1.) <u>Core Value Program</u> The Core Value Program from Blackburn is available to all URG members. Our core prices populate on Eden Exchange supported by Buddy Automotive Software. The weekly **buy list** is available through URG on Checkmate, Powerlink 2, Pinnacle Classic and Pinnacle Pro. Suppliers participating in our core value program will receive a 25% discount when purchasing, free shipping and no return core is required.
- 2.) <u>Presort & Ship</u> Pull cores you want to sell and we arrange a pick up. Stage cores on skids or in Gaylord boxes and once you have 4-6 we will pick them up and pay for the load. Just follow these simple steps:
- **Step 1.** Pull alloy cores and stage on skids or Gaylord boxes; assemble at least 4 skids A "How To" video is available at <a href="https://www.blackburnwheels.com/we-buy/">www.blackburnwheels.com/we-buy/</a>
- **Step 2.** Contact Bob Pasal at 1-800-981-8321 x127 or <a href="mailto:Bobp@blackburnwheels.com">Bobp@blackburnwheels.com</a>. Bob will schedule a carrier to pick up the freight
- **Step 3.** Bob will provide a Bill Of Lading (BOL), make copies and attached one to each skid
- **Step 4.** Once product is received at Blackburn's facility, we will take an inventory and provide a check-in manifest (Please see example attached)
- **Step 5.** Create an invoice and send to Bob
- **Step 6.** Blackburn will issue a purchase order and submit payment within 2-3 weeks
  - 3.) <u>Inventory Purges</u> Create an inventory list of any alloy and steel wheels you would like to sell and email your list to Bob Pasal at <u>bobp@blackburnwheels.com</u>. We will review the list and provide a price for each wheel we want to purchase. Excel spreadsheet preferred.

<u>Chrome and Chrome Clad Wheels:</u> Chrome/face of wheel must be in good condition; cannot have any damage or pealing on face of wheel. Minor front and rear lip bends and corrosion are acceptable.

Steel Wheels: Must be structurally sound with no lughole damage or lip bends; minor corrosion is acceptable.

Additional information is available under the "We Buy" tab on blackburnwheels.com
You can also contact Bob Pasal at 800.981.8321 x 127